

Experience from EPCI of floating foundations

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Concerns from 30.000 ft

Have enough people @ governmental institution to evaluate

• Gov't to provide pipeline of auction opportunities, so developers and supply

chain can plan

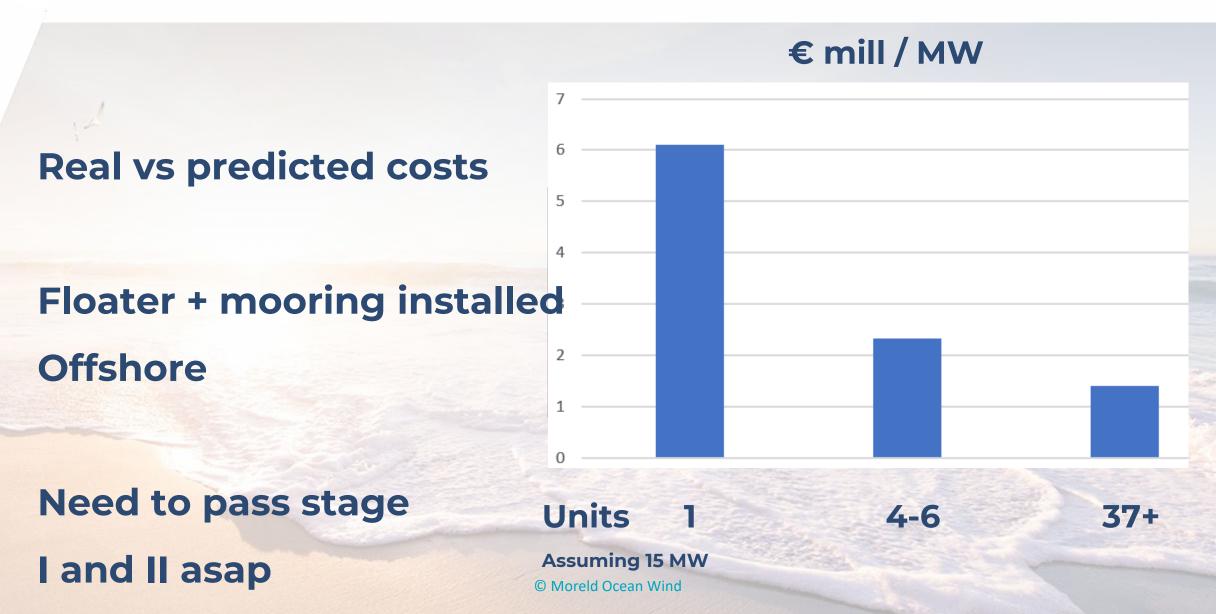
Understand cost development



 Understand delays in decision making – summer installation season. One summer = one year?



Cost development





Learn from the UK & Listen to developers / industry

Auction Round 4 Auction Round 5 Auction Round 6

122 £/MWh (Floating) 176 £/MWh (Floating) 176 £/MWh (Floating)

Only one low bidder @ 87£ Zero bidders Up 52%

awarded

(Zero bidders bottom @2012 price-level

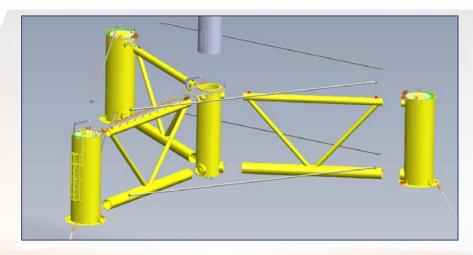
No development so far fixed, too)

Pick up lost opportunities

Developers had informed authorities prior to every round



Think standardisation



Focus on the complete OFW field development - not only one floater

- **Modular design** flexibility in scale fabrication, transport and storage
- Low marshalling site requirements allow selection of site close to field
- High load-out frequency mechanical connections and load out with ring crane
- Slender design Conventional & low spec. mooring and T&I vessel spread





