



Thursday, May 10, 2018

WORKSHOP

**RES investments – especially in wind energy - towards the auctions
and the new support mechanism**

Consultation and training for the first call of auction

Auditorium OTE Academy

1, Pelikas & Sparti str, 151 22, Maroussi

www.oteacademy.gr

3rd announcement

With the participation of the Regulatory Authority of Energy



HWEA/ELETAEN

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Workshop Content

Wind power industry and RES in general, face the most important reform since 1994. The transition to the new support mechanism of Feed-in Premium and the auctions together with the direct participation in the electricity market, sets the framework for the high growth of RES on the horizon of 2030.

At the same time, the transition to the new environment raises challenges and questions that need to be elaborated and answered correctly.

In the light of the above and the forthcoming first call of auction launched by RAE, HWEA/ELETAEN organizes a Workshop targeting to provide answers to practical questions with the aim - among others – to promote the success of RAE's first auction for new wind farms.

The Workshop is organized in two parts.

In the **first part**, representatives of the banking sector in Greece will discuss and set the framework for financing the investments under the new regime.

The first part is addressed to high and mid-level executives engaged in financing and investments.

The **second part** will include:

- a detailed presentation of the first call of auction by the Regulatory Authority for Energy and answers to specific queries and questions.
- simulation and on-line training on the auction information system

The second part is addressed to industry and business executives who are expected to bring forward practical and detailed questions regarding the call of auctions aiming to gather from RAE useful information and clarifications.

Practical information

- The entrance in the Workshop is free
- Especially, in order to secure the best organization of the on-line training courses during afternoon (14:30 – 16:00), we would appreciate to declare, until Monday 7.5.2018, your interest for participation via a single email at info@eletaen.gr including your name and position.
- Information about the venue and access map could be found in the following link https://oteacademy.gr/media/documents/OTEAcademy_Venue.pdf

Language - Translation

The language of the Workshop is Greek. Translation will be available from Greek to English and vice versa for the two panel discussions and the discussion on the auction documents



Agenda

- 09:15 - 10:00 Arrival – Registration
- 10:00 – 10:20 Opening – main speech by the President of RAE Mr. Nikos Boulaxis
- 10:20 - 11:30 1st Panel discussion: RES financing within the new electricity market environment

Participants:

- Venetsanos Konstantinos, Director Specialised/Structured Lending & Syndicated Loans, National Bank of Greece
- Nazeritis Nikolaos, Director Structured Finance Division, Alpha Bank
- Panagiotakis Alexandros, Senior Director Group Structure Finance, Piraeus Bank
- Saratsis Ioannis, Senior Banker, Head of Project Finance, Eurobank
- Dionysios Papachristou, Head of Group for the RES Auctions, Regulatory Authority for Energy (RAE)

Discussion with the audience will follow

- 11:30 - 11:45 Coffee Break
- 11:45 - 12:10 2nd Panel discussion: The first call of auction

Participants:

- Dionysios Papachristou, Head of Group for the RES Auctions, Regulatory Authority for Energy (RAE)
- Thanasis Petmezas, General Director CosmoONE Hellas

- 12:10 - 13:30 Discussion with the representatives of RAE on the auction documents
- 13:30 - 14:30 Light Lunch
- 14:30 - 16:00 Training courses with on-line simulation of the auction process in groups of 20-25 people, by CosmoONE

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